KINGDOM OF CAMBODIA

NATION RELIGION KING

ELECTRICITÉ DU CAMBODGE

Ref :.....6533.EDC.PD

Phnom Penh, June 30, 2017

The Transmission and Distribution Lines in Koh Kong and Kampong Cham-Kratie project
FINANCED BY AFD LOAN No. CKH 1139 01R

Notification of Result of Bidding

Design, Supply, Construction, Testing and Commissioning of Koh Kong City, Koh Kong, Botum Sakor, Chamkar Luong, Kampong Cham and Praek Prasob Substations

Invitation for Bids No: EDC-AFD-Package 2 dated on November 3rd, 2016

1. EDC has received AFD's No-objection to Bid Evaluation Report of the construction bidding of the Package 2 dated on 28 June 2017 for awarding contract to **TBEA Co., Ltd** in the amount of **EURO 17,248,682.07** (*EURO Seventeen Million Two Hundred Forty Eight Thousand Six Hundred Eighty Two and Seven Cents*) and **USD 12,307,123.40** (*USD Twelve Million Three Hundred Seven Thousand One Hundred Twenty Three and forty Cents*).

2. 09 (nine) bidder participated in the bid (deadline date of bid submission: 05th January 2017). Bids were opened on the same day, and the name of bidders and their proposed price as read out in the bid opening are as show in Attachment 1.

3. 3 (three) bidders were determined as responsive, and 6 (six) bidders were determined as non-responsive.

4. The information showing (a) name of each bidder; (b) Bid price as read out in the bid opening; (c) name and evaluated prices of each bid that was evaluated; (d) name of bidders who bid was rejected and the reasons for rejection; (e) name of the winning bidder and the price it offered is attached as Attachment 1.

5. Scope of Contract Award
   Design, Supply, Construction, Testing and Commissioning of KOH KONG CITY, KOH KONG, BOTUM SAKOR, CHAMKAR LUONG, KAMPONGCHAM and PRAEK PRASOB SUBSTATIONS.

Sincerely yours,

Dr. Praing Chulasa
Deputy Managing Director

Kingdom of Cambodia
Nation Religion King

ELECTRICITE DU CAMBODGE

The Transmission and Distribution Lines in Koh Kong and Kampong Cham-Kratie project
FINANCED BY FINANCED BY AFD LOAN No. CKH 1139 01 R

EDC-AFD-Package 2: Design, supply, Construction, Testing, and Commisioning of Koh Kong City, Koh Kong, Botum Sakor, Chamkar Luong, Praek Prasob Substations

NAME OF BIDDER, PROPOSED PRICE AT BID OF EVALUATION

No.	Name of Bidders	Price		Status			
		At Bid Opening	After Evaluated	Evaluated	Rejected	Ranking	Reasons
1	TBEA Co., LTD	$ 30,607,975.07	$ 30,607,975.07	Evaluated		1	Qualified
2	KEC International Limited	€ 12,547,722.00 $ 16,673,424.00			Rejected		Not meeting minimum acceptable standards of completeness 27 technical data sheet are not provided in the bid on a total of 58.
3	Cobra Instalaciones y servicios,S.A	€ 16,172,907.00 $ 16,997,608.00	$ 34,195,824.85	Evaluated		2	Qualified
4	China National Electric Engineering Co., Ltd	€ 27,585,969.09 $ 4,460,345.39	$ 35,150,076.76	Evaluated		3	Qualified
5	XJ Group Corporation	€ 43,999,807.30			Rejected		All forms and technical documents requested: No stamp or signature on Technical data sheets Transformer losses exceeding the maximum value requested (2)
6	Sinohydro Corporation Limited	€ 14,603,460.00 $ 14,067,557.00			Rejected		No Type test reports, no technical information (catalogue, drawings, etc..), The bidder provided only technical data sheets. Most of the bid consist in a copy of the bidding documents. So the bid is not meeting minimum acceptable standards of completeness. Transformer losses exceeding the maximum value requested (2)
7	3Z Consortium	€ 11,015,774.00 $ 12,683,021.00	$ 24,374,174.52		Rejected		The bidder did not provide the copy of original certificates concerning one already completed project for proving the required specific experience (mentioned that those documents are lost).
8	Consortium of SIEMENS limited and SIEMENTS Aktiengesellschaft	€ 19,824,310.40 $ 14,675,174.15			Rejected		Not meeting minimum acceptable standards of completeness Proposed 36kV MV switchgear instead of 38kV required. Many items of technical data sheet are specified TBA (To be advised)
9	PESTECH & SPECO Joint Venture	€ 29,968,900.00			Rejected		Documents not properly signed in accordance with the Instructions to Bidders, e.g. Letter of Intent or JV Agreement: Proper signature but there is only one partner's stamp; All forms and technical documents requested: No stamp or signature on TDS; Manufacturer's Authorization Letters: 4 Supplier missed MA Letter